

SVAHU
Budget vs. Actuals
 July 2009 - January 2010

	Total		
	Actual	Budget	\$ Over Budget
Income			
4000 Banking			
4000.1 Interest Income	16.42	28.00	-11.58
Total 4000 Banking	16.42	28.00	-11.58
4200 Events			
4220 Golf Tournament Income			
4221 Green Fees, Registration			
4221.1 Golf Registration		3,500.00	-3,500.00
4221.2 Jewel Sponsors		1,400.00	-1,400.00
Total 4221 Green Fees, Registration	0.00	4,900.00	-4,900.00
4222 Raffles & Mulligans		1,848.00	-1,848.00
4224 Sponsorships			
4224.2 Beverage Sponsor		2,912.00	-2,912.00
4224.4 Dinner Sponsor		1,750.00	-1,750.00
4224.5 General Sponsors		4,662.00	-4,662.00
4224.6 Jewel Sponsors		1,162.00	-1,162.00
4224.8 Tee Sponsorships			
4224.81 General Sponsors		581.00	-581.00
Total 4224.8 Tee Sponsorships	0.00	581.00	-581.00
Total 4224 Sponsorships	0.00	11,067.00	-11,067.00
Total 4220 Golf Tournament Income	0.00	17,815.00	-17,815.00
4230 Sales Expo Income			
4231 Booths			
4231.1 General Booths	11,550.00	8,162.00	3,388.00
4231.2 Jewel Booths	3,600.00	2,100.00	1,500.00
Total 4231 Booths	15,150.00	10,262.00	4,888.00
4232 Program Ads & Listing			
4232.1 General Ads		35.00	-35.00
4232.2 Jewel Ads	1,700.00	987.00	713.00
Total 4232 Program Ads & Listing	1,700.00	1,022.00	678.00
4233 Registration	5,047.50	2,331.00	2,716.50
4234 Sponsorships			
4234.1 Breakfast - Blue Shield of CA		581.00	-581.00
4234.3 General Sponsor	1,650.00		1,650.00
4234.31 Podium Sponsorship	250.00		250.00
4234.6 MAIN Event Sponsor	1,345.00	1,162.00	183.00
Total 4234 Sponsorships	3,245.00	1,743.00	1,502.00
Total 4230 Sales Expo Income	25,142.50	15,358.00	9,784.50
4250 Mixer	167.50		167.50
Total 4200 Events	25,310.00	33,173.00	-7,863.00
4300 Meeting Income			
4310 Raffle	685.00		685.00
4320 Registrations	250.00	1,750.00	-1,500.00
4330 Sponsors	125.00	1,162.00	-1,037.00
4330.1 General Sponsors	1,525.00	1,456.00	69.00

	Total		
	Actual	Budget	\$ Over Budget
4330.3 Table Sponsors			
4330.31 General Sponsors		21.00	-21.00
4330.32 Jewel Sponsors		175.00	-175.00
Total 4330.3 Table Sponsors	0.00	196.00	-196.00
Total 4330 Sponsors	1,650.00	2,814.00	-1,164.00
Total 4300 Meeting Income	2,585.00	4,564.00	-1,979.00
4400 Membership Dues			
4400.1 Member Dues	175.00	175.00	0.00
4400.2 NAHU Dues	3,780.85	2,912.00	868.85
Total 4400 Membership Dues	3,955.85	3,087.00	868.85
4500 Miscellaneous Income			
4500.1 CAHU PAC	910.00	14.00	896.00
4500.3 Charity Income	490.00		490.00
Total 4500 Miscellaneous Income	1,400.00	14.00	1,386.00
4600 Newsletter/Communications			
4600.1 eNewsletters		175.00	-175.00
4600.2 Listing Ads		735.00	-735.00
4600.3 Newsletter Ads	5,466.67	4,662.00	804.67
Total 4600 Newsletter/Communications	5,466.67	5,572.00	-105.33
Total Income	\$38,733.94	\$46,438.00	\$ -7,704.06
Expenses			
5000 Awards	149.81	175.00	-25.19
5100 Accounting			
5100.1 Audit Fees & Tax Return Prep	550.00	0.00	550.00
5100.2 Tax & Licenses	10.00	30.00	-20.00
Total 5100 Accounting	560.00	30.00	530.00
5200 Administration Expenses			
5200.1 ExD Fee	6,790.00	6,790.00	0.00
5200.2 Phone/Fax	548.37	581.00	-32.63
5200.3 Postage/Shipping	99.55	231.00	-131.45
5200.4 Printing/Copying	86.85	406.00	-319.15
5200.5 Staff/Travel	161.00		161.00
5200.6 Supplies	65.80	287.00	-221.20
5200.7 Quickbooks Online Fee	133.40	70.00	63.40
Total 5200 Administration Expenses	7,884.97	8,365.00	-480.03
5300 Banking Expense			
5300.1 Bank Charges	229.03	0.00	229.03
5300.2 Merchant Services	1,030.01	700.00	330.01
Total 5300 Banking Expense	1,259.04	700.00	559.04
5400 Board of Directors			
5400.1 Immediate Past President	148.88		148.88
5400.3 Presidents Unrestricted		140.00	-140.00
Total 5400 Board of Directors	148.88	140.00	8.88
5500 Board Meetings			
5500.4 Strategic Planning Meeting	78.45		78.45
5500.5 Teleconferences		14.00	-14.00
Total 5500 Board Meetings	78.45	14.00	64.45
5600 CAHU Events			
5610 CAHU Board Meetings		140.00	-140.00

	Total		
	Actual	Budget	\$ Over Budget
5611 CAHU Board Mtgs- travel		231.00	-231.00
5620 CAHU DATC			
5620.1 DATC Registration		210.00	-210.00
5620.2 DATC Travel/Meals/Lodging		700.00	-700.00
Total 5620 CAHU DATC	0.00	910.00	-910.00
5630 CAHU Sales Conference			
5630.1 Registration	75.00	84.00	-9.00
5630.2 Travel/Meals/Lodging	240.72	462.00	-221.28
Total 5630 CAHU Sales Conference	315.72	546.00	-230.28
Total 5600 CAHU Events	315.72	1,827.00	-1,511.28
5700 Events.			
5720 Golf Tournament Expenses			
5720.1 Green Fees/Registrations		5,831.00	-5,831.00
5720.2 Food/Beverages		5,831.00	-5,831.00
5720.3 Printing/Postage		70.00	-70.00
5720.4 Prizes		287.00	-287.00
5720.5 Supplies		1,449.00	-1,449.00
Total 5720 Golf Tournament Expenses	0.00	13,468.00	-13,468.00
5730 Sales Conference Expense			
5730.1 Booths	2,228.70		2,228.70
5730.2 Facility/AV	4,634.39	3,031.00	1,603.39
5730.3 Food/Beverages	7,952.43	4,200.00	3,752.43
5730.4 Printing/Postage	942.79	434.00	508.79
5730.5 Speakers	3,571.82	56.00	3,515.82
5730.6 Supplies/Staff Travel	1,909.98	140.00	1,769.98
5730.7 Hotel Lodging	221.98		221.98
Total 5730 Sales Conference Expense	21,462.09	7,861.00	13,601.09
5740 Mixer		728.00	-728.00
5740.1 Member Mixer Postage		14.00	-14.00
5740.2 Supplies	164.45		164.45
5740.3 Food	1,167.53		1,167.53
Total 5740 Mixer	1,331.98	742.00	589.98
Total 5700 Events.	22,794.07	22,071.00	723.07
5800 Insurance			
5800.1 D&O Insurance	679.00	679.00	0.00
5800.2 General Liability	379.19	434.00	-54.81
Total 5800 Insurance	1,058.19	1,113.00	-54.81
5900 Meeting Expense			
5900.1 Facility/AV		231.00	-231.00
5900.2 Food/Beverages	1,046.34	1,750.00	-703.66
5900.3 Printing/Postage	393.41	112.00	281.41
5900.4 Speakers		84.00	-84.00
5900.5 Supplies	315.06	56.00	259.06
Total 5900 Meeting Expense	1,754.81	2,233.00	-478.19
6000 Miscellaneous Expense			
6000.2 Charity Expense	10,000.00	2,016.00	7,984.00
6000.3 CAHU PAC Contribution	2,000.00	0.00	2,000.00
6000.4 Sponsorship Breakfast	117.64		117.64
Total 6000 Miscellaneous Expense	12,142.54	2,072.00	10,070.54

	Total		
	Actual	Budget	\$ Over Budget
6100 NAHU Events	2,099.35		2,099.35
6110 NAHU Capitol Conference			
6110.1 Registration	350.00	350.00	0.00
6110.2 Travel/Meals/Lodging	-539.61	1,750.00	-2,289.61
Total 6110 NAHU Capitol Conference	-189.61	2,100.00	-2,289.61
6120 NAHU Convention			
6120.1 Registration		581.00	-581.00
6120.2 Travel/Meals/Lodging	-56.00	1,750.00	-1,806.00
Total 6120 NAHU Convention	-56.00	2,331.00	-2,387.00
6130 NAHU Region VIII			
6130.1 Registrations		280.00	-280.00
6130.2 Travel/Meals/Lodging	560.00	350.00	210.00
Total 6130 NAHU Region VIII	560.00	630.00	-70.00
Total 6100 NAHU Events	2,413.74	5,061.00	-2,647.26
6200 Newsletter/Communications Expense			
6210 Newsletter Ads			
6210.2 Printing/Postage	557.75	287.00	270.75
6210.3 Supplies	17.46	203.00	-185.54
Total 6210 Newsletter Ads	575.21	490.00	85.21
6220 Public Affairs			
6220.1 Media/Advertising	270.40	112.00	158.40
Total 6220 Public Affairs	270.40	112.00	158.40
6230 Website Expense	57.24	42.00	15.24
Total 6200 Newsletter/Communications Expense	902.85	644.00	258.85
Total Expenses	\$51,463.07	\$44,445.00	\$7,018.07
Net Income	\$ -12,729.13	\$1,993.00	\$ -14,722.13