

**SVAHU**  
**Budget Overview: 2010-2011 Budget - FY11 P&L**  
 July 2010 - June 2011

	Total
Income	
4000 Banking	
4000.1 Interest Income	50.00
Total 4000 Banking	50.00
4200 Events	
4220 Golf Tournament Income	
4221 Green Fees, Registration	
4221.1 Golf Registration	6,500.00
4221.2 Jewel Sponsors	3,500.00
Total 4221 Green Fees, Registration	10,000.00
4222 Raffles & Mulligans	3,175.00
4224 Sponsorships	
4224.2 Beverage Sponsor	5,000.00
4224.4 Dinner Sponsor	3,000.00
4224.5 General Sponsors	8,000.00
4224.6 Jewel Sponsors	2,000.00
4224.8 Tee Sponsorships	
4224.81 General Sponsors	1,000.00
4224.82 Jewel Sponsors	1,000.00
Total 4224.8 Tee Sponsorships	2,000.00
Total 4224 Sponsorships	20,000.00
Total 4220 Golf Tournament Income	33,175.00
4230 Sales Expo Income	
4231 Booths	
4231.1 General Booths	12,000.00
4231.2 Jewel Booths	3,600.00
Total 4231 Booths	15,600.00
4232 Program Ads & Listing	
4232.1 General Ads	50.00
4232.2 Jewel Ads	1,700.00
Total 4232 Program Ads & Listing	1,750.00
4233 Registration	5,100.00
4234 Sponsorships	
4234.3 General Sponsor	1,650.00
4234.31 Podium Sponsorship	250.00
4234.6 MAIN Event Sponsor	2,000.00
Total 4234 Sponsorships	3,900.00
Total 4230 Sales Expo Income	26,350.00
4250 Mixer	200.00
Total 4200 Events	59,725.00
4300 Meeting Income	
4310 Raffle	750.00

	<u>Total</u>
4320 Registrations	2,800.00
4330 Sponsors	0.00
4330.1 General Sponsors	4,500.00
4330.3 Table Sponsors	
4330.31 General Sponsors	40.00
4330.32 Jewel Sponsors	300.00
<b>Total 4330.3 Table Sponsors</b>	<b>340.00</b>
<b>Total 4330 Sponsors</b>	<b>4,840.00</b>
<b>Total 4300 Meeting Income</b>	<b>8,390.00</b>
4400 Membership Dues	
4400.1 Member Dues	200.00
4400.2 NAHU Dues	6,000.00
<b>Total 4400 Membership Dues</b>	<b>6,200.00</b>
4500 Miscellaneous Income	
4500.1 CAHU PAC	1,000.00
4500.3 Charity Income	500.00
<b>Total 4500 Miscellaneous Income</b>	<b>1,500.00</b>
4600 Newsletter/Communications	
4600.2 Listing Ads	1,260.00
4600.3 Newsletter Ads	8,000.00
4600.4 Website Ads	1,050.00
<b>Total 4600 Newsletter/Communications</b>	<b>10,310.00</b>
<b>Total Income</b>	<b>\$86,175.00</b>
<b>Gross Profit</b>	<b>\$86,175.00</b>
<b>Expenses</b>	
5000 Awards	300.00
5100 Accounting	
5100.1 Audit Fees & Tax Return Prep	650.00
5100.2 Tax & Licenses	30.00
<b>Total 5100 Accounting</b>	<b>680.00</b>
5200 Administration Expenses	
5200.1 ExD Fee	11,640.00
5200.2 Phone/Fax	1,000.00
5200.3 Postage/Shipping	400.00
5200.4 Printing/Copying	500.00
5200.5 Staff/Travel	200.00
5200.6 Supplies	200.00
5200.7 Quickbooks Online Fee	250.00
<b>Total 5200 Administration Expenses</b>	<b>14,190.00</b>
5300 Banking Expense	
5300.1 Bank Charges	250.00
5300.2 Merchant Services	1,200.00
<b>Total 5300 Banking Expense</b>	<b>1,450.00</b>
5400 Board of Directors	
5400.1 Immediate Past President	200.00
5400.8 V/P Legislation	200.00

	<u>Total</u>
Total 5400 Board of Directors	400.00
5500 Board Meetings	
5500.4 Strategic Planning Meeting	100.00
5500.5 Teleconferences	25.00
Total 5500 Board Meetings	<u>125.00</u>
5600 CAHU Events	
5610 CAHU Board Meetings	250.00
5611 CAHU Board Mtgs- travel	400.00
5620 CAHU DATC	
5620.1 DATC Registration	360.00
5620.2 DATC Travel/Meals/Lodging	1,200.00
Total 5620 CAHU DATC	<u>1,560.00</u>
5630 CAHU Sales Conference	
5630.1 Registration	150.00
5630.2 Travel/Meals/Lodging	800.00
Total 5630 CAHU Sales Conference	<u>950.00</u>
Total 5600 CAHU Events	<u>3,160.00</u>
5700 Events.	
5720 Golf Tournament Epenses	
5720.1 Green Fees/Registrations	10,000.00
5720.2 Food/Beverages	10,000.00
5720.3 Printing/Postage	130.00
5720.4 Prizes	500.00
5720.5 Supplies	3,700.00
Total 5720 Golf Tournament Epenses	<u>24,330.00</u>
5730 Sales Conference Expense	
5730.1 Booths	2,200.00
5730.2 Facility/AV	5,200.00
5730.3 Food/Beverages	7,200.00
5730.4 Printing/Postage	900.00
5730.5 Speakers	3,500.00
5730.6 Supplies/Staff Travel	1,900.00
5730.7 Hotel Lodging	250.00
Total 5730 Sales Conference Expense	<u>21,150.00</u>
5740 Mixer	0.00
5740.1 Member Mixer Postage	35.00
5740.2 Supplies	200.00
5740.3 Food	1,500.00
Total 5740 Mixer	<u>1,735.00</u>
Total 5700 Events.	<u>47,215.00</u>
5800 Insurance	
5800.1 D&O Insurance	1,164.00
5800.2 General Liability	600.00
Total 5800 Insurance	<u>1,764.00</u>
5900 Meeting Expense	
5900.1 Facility/AV	500.00

	<u>Total</u>
5900.2 Food/Beverages	3,000.00
5900.3 Printing/Postage	400.00
5900.4 Speakers	100.00
5900.5 Supplies	500.00
<b>Total 5900 Meeting Expense</b>	<b>4,500.00</b>
6000 Miscellaneous Expense	100.00
6000.2 Charity Expense	10,000.00
6000.3 CAHU PAC Contribution	7,500.00
6000.4 Sponsorship Breakfast	200.00
<b>Total 6000 Miscellaneous Expense</b>	<b>17,800.00</b>
6100 NAHU Events	2,000.00
6110 NAHU Capitol Conference	
6110.1 Registration	1,700.00
6110.2 Travel/Meals/Lodging	3,000.00
<b>Total 6110 NAHU Capitol Conference</b>	<b>4,700.00</b>
6120 NAHU Convention	
6120.1 Registration	1,000.00
6120.2 Travel/Meals/Lodging	3,000.00
<b>Total 6120 NAHU Convention</b>	<b>4,000.00</b>
6130 NAHU Region VIII	
6130.1 Registrations	300.00
6130.2 Travel/Meals/Lodging	600.00
<b>Total 6130 NAHU Region VIII</b>	<b>900.00</b>
<b>Total 6100 NAHU Events</b>	<b>11,600.00</b>
6200 Newsletter/Communications Expense	
6210 Newsletter Ads	
6210.2 Printing/Postage	900.00
6210.3 Supplies	200.00
<b>Total 6210 Newsletter Ads</b>	<b>1,100.00</b>
6220 Public Affairs	
6220.1 Media/Advertising	300.00
<b>Total 6220 Public Affairs</b>	<b>300.00</b>
6230 Website Expense	80.00
<b>Total 6200 Newsletter/Communications Expense</b>	<b>1,480.00</b>
<b>Total Expenses</b>	<b>\$104,664.00</b>
<b>Net Income</b>	<b>\$ -18,489.00</b>

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