

SVAHU
Budget vs. Actuals
 July 2010 - January 2011

	Total		
	Actual	Budget	\$ Over Budget
Income			
4000 Banking			
4000.1 Interest Income	18.28	28.00	-9.72
Total 4000 Banking	18.28	28.00	-9.72
4100 Education/CE			
4100.2 CE Sponsors	750.00		750.00
Total 4100 Education/CE	750.00	0.00	750.00
4200 Events			
4220 Golf Tournament Income			
4221 Green Fees, Registration			
4221.1 Golf Registration		3,787.00	-3,787.00
4221.2 Jewel Sponsors		2,037.00	-2,037.00
Total 4221 Green Fees, Registration	0.00	5,824.00	-5,824.00
4222 Raffles & Mulligans			
		1,848.00	-1,848.00
4224 Sponsorships			
4224.2 Beverage Sponsor		2,912.00	-2,912.00
4224.4 Dinner Sponsor		1,750.00	-1,750.00
4224.5 General Sponsors		4,662.00	-4,662.00
4224.6 Jewel Sponsors		1,162.00	-1,162.00
4224.8 Tee Sponsorships			
4224.81 General Sponsors		581.00	-581.00
4224.82 Jewel Sponsors		0.00	0.00
Total 4224.8 Tee Sponsorships	0.00	581.00	-581.00
Total 4224 Sponsorships	0.00	11,067.00	-11,067.00
Total 4220 Golf Tournament Income	0.00	18,739.00	-18,739.00
4230 Sales Expo Income			
4231 Booths			
4231.1 General Booths	11,675.00	7,000.00	4,675.00
4231.2 Jewel Booths	3,000.00	2,100.00	900.00
Total 4231 Booths	14,675.00	9,100.00	5,575.00
4232 Program Ads & Listing			
4232.1 General Ads	350.00	28.00	322.00
4232.2 Jewel Ads	1,200.00	987.00	213.00
Total 4232 Program Ads & Listing	1,550.00	1,015.00	535.00
4233 Registration	8,615.00	2,975.00	5,640.00
4234 Sponsorships			
4234.1 Breakfast - Blue Shield of CA		0.00	0.00
4234.3 General Sponsor		959.00	-959.00
4234.31 Podium Sponsorship	250.00	140.00	110.00
4234.32 Coffee Sponsor	250.00		250.00
4234.33 Center Piece Sponsor	250.00		250.00
4234.5 Lunch Sponsor	2,000.00		2,000.00

	Total		
	Actual	Budget	\$ Over Budget
4234.6 MAIN Event Sponsor	2,900.00	1,162.00	1,738.00
Total 4234 Sponsorships	5,650.00	2,261.00	3,389.00
Total 4230 Sales Expo Income	30,490.00	15,351.00	15,139.00
4250 Mixer		112.00	-112.00
Total 4200 Events	30,490.00	34,202.00	-3,712.00
4300 Meeting Income			
4310 Raffle		434.00	-434.00
4320 Registrations	55.00	1,631.00	-1,576.00
4330 Sponsors		0.00	0.00
4330.1 General Sponsors		2,625.00	-2,625.00
4330.3 Table Sponsors			
4330.31 General Sponsors		21.00	-21.00
4330.32 Jewel Sponsors		175.00	-175.00
Total 4330.3 Table Sponsors	0.00	196.00	-196.00
Total 4330 Sponsors	0.00	2,821.00	-2,821.00
Total 4300 Meeting Income	55.00	4,886.00	-4,831.00
4400 Membership Dues			
4400.1 Member Dues		112.00	-112.00
4400.2 NAHU Dues	3,110.58	3,500.00	-389.42
Total 4400 Membership Dues	3,110.58	3,612.00	-501.42
4500 Miscellaneous Income			
4500.1 CAHU PAC		581.00	-581.00
4500.3 Charity Income		287.00	-287.00
Total 4500 Miscellaneous Income	0.00	868.00	-868.00
4600 Newsletter/Communications			
4600.1 eNewsletters		0.00	0.00
4600.2 Listing Ads	515.00	735.00	-220.00
4600.3 Newsletter Ads	4,024.98	4,662.00	-637.02
4600.4 Website Ads		0.00	0.00
Total 4600 Newsletter/Communications	4,539.98	5,397.00	-857.02
Total Income	\$38,963.84	\$48,993.00	\$ -10,029.16
Gross Profit	\$38,963.84	\$48,993.00	\$ -10,029.16
Expenses			
5000 Awards	223.72	175.00	48.72
5100 Accounting			
5100.1 Audit Fees & Tax Return Prep	750.00	0.00	750.00
5100.2 Tax & Licenses	468.00	30.00	438.00
Total 5100 Accounting	1,218.00	30.00	1,188.00
5200 Administration Expenses			
5200.1 ExD Fee	6,790.00	6,790.00	0.00
5200.2 Phone/Fax	618.31	581.00	37.31
5200.3 Postage/Shipping	125.87	231.00	-105.13
5200.4 Printing/Copying	229.17	287.00	-57.83
5200.5 Staff/Travel	3.70	112.00	-108.30

	Total		
	Actual	Budget	\$ Over Budget
5200.6 Supplies	15.44	112.00	-96.56
5200.7 Quickbooks Online Fee	125.76	140.00	-14.24
Total 5200 Administration Expenses	7,908.25	8,253.00	-344.75
5300 Banking Expense			
5300.1 Bank Charges	25.00	140.00	-115.00
5300.2 Merchant Services	1,156.55	700.00	456.55
Total 5300 Banking Expense	1,181.55	840.00	341.55
5400 Board of Directors			
5400.1 Immediate Past President		112.00	-112.00
5400.3 Presidents Unrestricted		0.00	0.00
5400.8 V/P Legislation		112.00	-112.00
Total 5400 Board of Directors	0.00	224.00	-224.00
5500 Board Meetings			
5500.4 Strategic Planning Meeting	240.60	56.00	184.60
5500.5 Teleconferences		14.00	-14.00
Total 5500 Board Meetings	240.60	70.00	170.60
5600 CAHU Events			
5610 CAHU Board Meetings		140.00	-140.00
5611 CAHU Board Mtgs- travel		231.00	-231.00
5620 CAHU DATC			
5620.1 DATC Registration		210.00	-210.00
5620.2 DATC Travel/Meals/Lodging		700.00	-700.00
Total 5620 CAHU DATC	0.00	910.00	-910.00
5630 CAHU Sales Conference			
5630.1 Registration		84.00	-84.00
5630.2 Travel/Meals/Lodging		462.00	-462.00
Total 5630 CAHU Sales Conference	0.00	546.00	-546.00
Total 5600 CAHU Events	0.00	1,827.00	-1,827.00
5700 Events.			
5720 Golf Tournament Epenses			
5720.1 Green Fees/Registrations		5,831.00	-5,831.00
5720.2 Food/Beverages		5,831.00	-5,831.00
5720.3 Printing/Postage		70.00	-70.00
5720.4 Prizes		287.00	-287.00
5720.5 Supplies		2,156.00	-2,156.00
Total 5720 Golf Tournament Epenses	0.00	14,175.00	-14,175.00
5730 Sales Conference Expense			
5730.1 Booths		1,281.00	-1,281.00
5730.2 Facility/AV	5,770.01	3,031.00	2,739.01
5730.3 Food/Beverages	12,263.27	4,200.00	8,063.27
5730.4 Printing/Postage	846.86	525.00	321.86
5730.5 Speakers	216.00	2,037.00	-1,821.00
5730.6 Supplies/Staff Travel	695.94	1,106.00	-410.06
5730.7 Hotel Lodging	225.94	140.00	85.94
Total 5730 Sales Conference Expense	20,018.02	12,320.00	7,698.02
5740 Mixer		0.00	0.00

	Total		
	Actual	Budget	\$ Over Budget
5740.1 Member Mixer Postage		14.00	-14.00
5740.2 Supplies		112.00	-112.00
5740.3 Food	592.51	875.00	-282.49
Total 5740 Mixer	592.51	1,001.00	-408.49
Total 5700 Events.	20,610.53	27,496.00	-6,885.47
5800 Insurance			
5800.1 D&O Insurance	469.00	679.00	-210.00
5800.2 General Liability	174.64	350.00	-175.36
Total 5800 Insurance	643.64	1,029.00	-385.36
5900 Meeting Expense			
5900.1 Facility/AV		287.00	-287.00
5900.2 Food/Beverages	1,532.81	1,750.00	-217.19
5900.3 Printing/Postage	96.70	231.00	-134.30
5900.4 Speakers	125.00	56.00	69.00
5900.5 Supplies	423.69	287.00	136.69
Total 5900 Meeting Expense	2,178.20	2,611.00	-432.80
6000 Miscellaneous Expense	500.00	56.00	444.00
6000.2 Charity Expense	14,010.87	5,831.00	8,179.87
6000.3 CAHU PAC Contribution	1,000.00	4,375.00	-3,375.00
6000.4 Sponsorship Breakfast		112.00	-112.00
Total 6000 Miscellaneous Expense	15,510.87	10,374.00	5,136.87
6100 NAHU Events		1,162.00	-1,162.00
6110 NAHU Capitol Conference			
6110.1 Registration		987.00	-987.00
6110.2 Travel/Meals/Lodging		1,750.00	-1,750.00
Total 6110 NAHU Capitol Conference	0.00	2,737.00	-2,737.00
6120 NAHU Convention			
6120.1 Registration		581.00	-581.00
6120.2 Travel/Meals/Lodging		1,750.00	-1,750.00
Total 6120 NAHU Convention	0.00	2,331.00	-2,331.00
6130 NAHU Region VIII			
6130.1 Registrations	110.00	175.00	-65.00
6130.2 Travel/Meals/Lodging		350.00	-350.00
Total 6130 NAHU Region VIII	110.00	525.00	-415.00
Total 6100 NAHU Events	110.00	6,755.00	-6,645.00
6200 Newsletter/Communications Expense			
6210 Newsletter Ads			
6210.2 Printing/Postage	0.46	525.00	-524.54
6210.3 Supplies		112.00	-112.00
Total 6210 Newsletter Ads	0.46	637.00	-636.54
6220 Public Affairs			
6220.1 Media/Advertising	420.00	175.00	245.00
Total 6220 Public Affairs	420.00	175.00	245.00
6230 Website Expense	53.17	42.00	11.17

	Total		
	Actual	Budget	\$ Over Budget
Total 6200 Newsletter/Communications Expense	473.63	854.00	-380.37
Total Expenses	\$50,298.99	\$60,538.00	\$ -10,239.01
Net Income	\$ -11,335.15	\$ -11,545.00	\$209.85

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